

RESUME

GIRISHA N

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Mysore, Karnataka – 570016

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Career Objective

To secure a challenging position in a reputable organization where I can effectively contribute my skills and lead teams to deliver excellence. I aim to grow professionally while helping the company achieve its goals through effective communication, team leadership, and customer-focused solutions.

Education

BBA (2009–2012), Daksha University

Professional Experience :-

Shree Chandana Constructions

Marketing Manager / HR Executive (March 2024 – Present)

- Leading marketing initiatives and HR functions.
- Managing recruitment, training, and public engagement activities.

IndiaMART InterMESH Ltd. (B2B):-

Service Provider Manager (June 2022 – June 2023)

- Handled B2B sales and service delivery for clients.
- Ensured seamless onboarding and client retention.

JustDial Ltd. (B2C):-

Certified Internet Consultant -> Team Lead (Dec 2017 – May 2022)

- Promoted to Team Lead in May 2019.
- Supervised a team of consultants and managed customer listings and performance goals.

Skills:-

- Team Leadership & Delegation
- B2B/B2C Sales & Client Acquisition
- Communication & Interpersonal Skills

- Performance Management
- Basic Computer & Networking Knowledge
- Project Planning & Execution
- Digital Marketing

Responsibilities Handled :-

- Team communication and coordination with upper management
- Task delegation and productivity tracking
- Employee mentoring and conflict resolution
- Evaluation and feedback processes
- Project milestone planning and timely delivery
- Cross-functional collaboration
- Process optimization and continuous improvement

Languages Known :-

- Kannada – Speak, Read, Write
- English – Speak, Read, Write
- Hindi – Speak
- Tamil – Speak

Personal Details:-

Full Name: Girisha N

Father's Name: Nagarajappa

Date of Birth: 30th July 1990

Marital Status: Married

Declaration

I hereby declare that the information provided above is true to the best of my knowledge and belief.

Place: Mysore

Date:

Signature

Girisha N